



We Travel Cheap

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7 Night Resort Certificates

\$259 until Sunday
at www.WeTravelCheap.com



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Globe Trotting


- 2010
 - Samoa
 - Orlando/Disneyworld
- 2011
 - Roatan, Honduras
 - Cancun
- 2012
 - Bahamas Cruise and Orlando/Disneyworld
 - Costa Rica
 - Cancun
 - Disneyland
- 2013
 - Orlando/Disneyworld
 - Disneyland 3Xs
 - Barcelona, Spain
 - Cancun
 - Dominican Republic
- 2014
 - Disneyland
 - Cancun
 - Orlando/Disneyworld
 - Puerto Rico
 - Cancun

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Cheap Travel = Frame of Mind



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The Tale of Two Families



Prices

Wrights



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Prices

- Must go to a specific place and then look for a good deal.
- Must travel on holidays and during the summer.




Wrights

- Keep their options open and find the **best value**.
- Find the **cheapest dates to travel**.




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Adapted from Make Your Travel Dollars Worth a Fortune, by Tim Liffel




Prices

- Book package deals for the whole family.
- Eat out for every meal during their trip.




Wrights

- **Create their own package** with deals on condos, hotels and flights.
- **Look for dining coupons** and make their own food.




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Adapted from Make Your Travel Dollars Worth a Fortune, by Tim Liffel




Prices

- They return home to a depleted bank account or lots of credit card debt. ☹️



Wrights


- They know they got the best deal possible and return home to a bank account still containing enough funds for the next trip!



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Adapted from Make Your Travel Dollars Worth a Fortune, by Tim Liffel

Where do you want to go on your next vacation?



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What's keeping you from getting there?



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Barriers to Traveling

- Money
- Time
- Work
- Family (spouse, kids)
- Fear



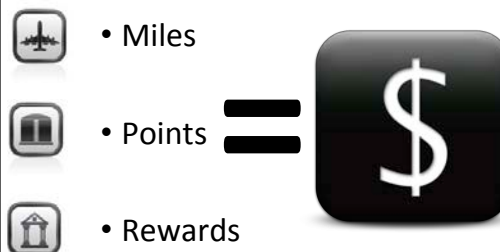
Travel = Money
Travel >< Money



Do you have an extra \$10,000 to spend on travel each year?



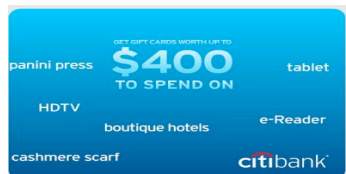
New Money



GET 50,000 POINTS FOR 2 ROUNDTRIP FLIGHTS*

after you spend \$2,000 in the first 3 months of opening your account. Government taxes and fees as low as \$10 not included.

Southwest Rewards Conversion
50,000 points = \$715 of travel



Where else are you going to find that kind of return on your investment?



**Miles & Point
are the new currency**
(Not cash and coins)

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Miles Myths

- You have to fly or travel a lot to get miles
- Signing up for a credit card is the only way to get points and miles
- It's too hard to use my miles and points
- It's not worth the effort

Now the Facts

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Over 1,000 Ways. . .
to earn miles and points on the ground
w/o signing up for a credit card or flying

- Business Products and Services
- Car Rentals
- Charities
- Credit Cards
- Financial Services
- Home and Health
- Hotels
- Retail and Dining

(AAdvantage Miles)

Bank Promotions

EARN THANKYOU® POINTS THAT ARE REDEEMABLE FOR UP TO \$400 IN GIFT CARDS.

Here's how it works:

1. Open a new Citibank checking account in The City® or Basic Banking® Account Package by 4/30/13.
2. Within 45 days after account opening, enroll the new checking account in Citi ThankYou® Rewards AND
3. Complete one direct deposit AND complete one qualifying bill payment for two consecutive months.*

- Free online bill payment with Citibank® Online
- Once enrolled, deposit checks into your personal checking account using Mobile Check Deposit on your smartphone!
- Over 30,000 fee-free ATMs nationwide!

It can really pay to open a Citibank checking account.
[Find Branch and ATM Information](#)

Which account is right for you?

Creditcation


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How 'creditcations' work


- Banks buy miles from airlines and points from hotels.
- Bank entice you to sign up for credit cards and offer huge introductory offers.
- After you meet the terms and conditions of the promotion the points are yours.
- These cards carry a high interest rate.
- Most cards have an annual fee (most are waived for the first year)

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Earn miles and points on money you're spending anyway!



Be sure to pay off your balance each month



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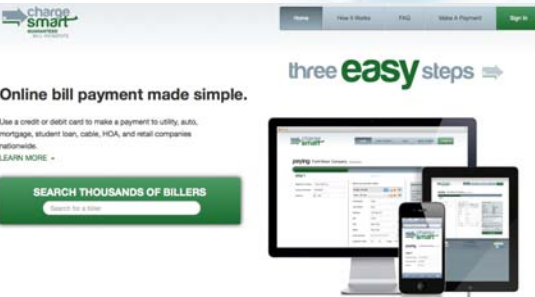
Meeting Minimum Charge Req.

- Regular Expenses
- Insurance
- Cellphone/Cable/Internet
- Dining
- Groceries
- Netflix
- Gas
- Gym Memberships
- Car Repairs
- Business Travel
- American Express Gift Cards (beware of cash advance fee)
- Amazon.com Gift Cards
- Store Gift Cards
- Holiday Gifts
- Birthday Gifts
- Graduation Gifts
- Charitable and Religious Contributions
- FSA Account
- Vision Insurance
- Contractor Payment
- Contractor Supplies
- Baby Sitter, Maids, Pet Sitters, Handymen, Yard Work Providers (Giftcard instead of cash)
- Reimbursement for Others Expenses
- Additional Cards
- Wedding Expenses
- Splitting Payments
- Insurance Payments
- Mortgage Payments (fee of ~% or higher)
- Rent Car Payments (Charge Smart for a fee)
- Car Registration
- Utility Payments
- College Tuition and Student Loans
- Property taxes
- US Taxes
- State & Local Taxes (adapted from millionmilescrets.com)



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ChargeSmart.com




Online bill payment made simple.

Use a credit or debit card to make a payment to utility, auto, mortgage, student loan, cable, HGA, and retail companies nationwide.

LEARN MORE -

SEARCH THOUSANDS OF BILLERS



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Where can 50,000 miles/pts get you?

- Southwest Airlines – 5 r/t tickets SLC to LAX
- American Airlines – 2 r/t tickets to Cancun
- Delta – Almost 1 r/t ticket to Europe
- Marriott – 4-5 nights hotel
- Priority Club - 4-5 nights hotel
- Chase Ultimate Rewards - \$624 of travel



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Miles are worth their weight in gold!





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Southwest Chase Visa

Wait for the 50,000 miles promotion

Southwest Airlines Rapid Rewards Signature Visa Card from Chase (probably the best card for domestic travel)




- 25,000 bonus miles after charging \$1,000 in 3 months.
- \$69 fee for the first year.
- Get 3,000 bonus miles on your first anniversary after you pay the annual fee again.

Tip: Every couple of months Chase offers a 50,000 Southwest Rapid Rewards credit card offer so I would probably wait on this one so you can earn the \$2,000.

Note: (Before you sign up for the cards, sign up for the Southwest Airlines frequent flyer program called [Rapid Rewards](#).)

WTC Review: I accidentally signed up for the Premier version of this card and paid a \$99 annual fee, but I got a 8,000 mile bonus on my one year anniversary. We have used this card to fly to Las Vegas and we are using miles from this card to fly our family roundtrip to Disneyland for 7,500 miles per person. We could take my family of four to Disneyland three times with the 100,000 miles we have.



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Southwest Rewards Conversion

50,000 points
=
\$715




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Southwest Airlines E-mail Alerts

FINDING GREAT deals IS EASY,
Especially when we deliver them straight to you.

SIGN UP FOR **CLICK 'N SAVE'** E-MAILS AND DOWNLOAD **DING** TODAY



Weekly Special Offers E-mail

Be one of the first to know about fantastic travel deals on:

- Southwest flights,
- car rentals,
- hotel offers,
- cruises, and
- Southwest Vacations

...delivered directly to your inbox each week!

CLICK 'N SAVE' EMAILS

* First Name * Last Name

E-mail Address

Verify E-mail Address

Repeat Rewards Membership Number


Southwest is a National Email Opt-Out. [View Details](#)

Also applicable to the "Southwest Vacations" e-mailing list. We'll send you 300K views and personalized. [View Details](#)

Discounts to your desktop or your iPhone!

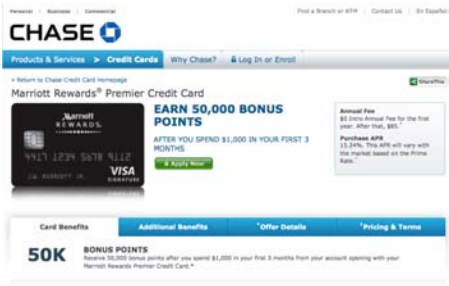
- Daily discounted, limited-time only deals on specific flights.
- All deals are exclusive to DING so you can only get these deals through the DING desktop app or DING on your iPhone.
- Customize your app so you only receive deals relevant to your home airport.

DING DESKTOP APPLICATION **DING** BY IOS PHONE



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50,000 Marriot Rewards



CHASE


Marriott Rewards® Premier Credit Card

EARN 50,000 BONUS POINTS

AFTER YOU SPEND \$1,000 IN YOUR FIRST 3 MONTHS

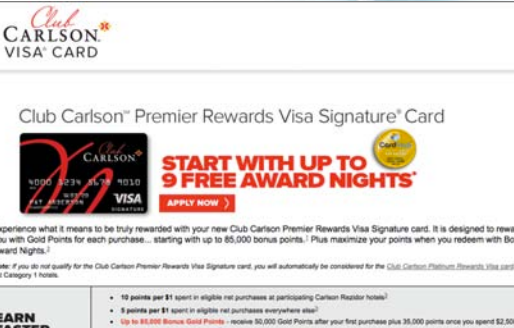
50K BONUS POINTS

Receive 50,000 bonus points after you spend \$1,000 in your first 3 months from your account opening with your Marriott Rewards Premier Credit Card.*



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85,000 Club Carlson Rewards



Club CARLSON VISA CARD

Club Carlson™ Premier Rewards Visa Signature® Card


START WITH UP TO 9 FREE AWARD NIGHTS*

Experience what it means to be truly rewarded with your new Club Carlson Premier Rewards Visa Signature card. It is designed to reward you with Gold Points for each purchase... starting with up to 85,000 bonus points. Plus maximize your points when you redeem with Bonus Award Nights.¹

*Note: If you do not qualify for the Club Carlson Premier Rewards Visa Signature card, you will automatically be considered for the Club Carlson Platinum Rewards Visa card.² *% Category 1 hotels.

- 10 points per \$1 spent in eligible net purchases at participating Carlson Receptor hotels³
- 8 points per \$1 spent in eligible net purchases everywhere else⁴
- Up to 85,000 Bonus Gold Points - receive 85,000 Gold Points after your first purchase plus 35,000 points once you spend \$2,500 on your card within the first 90 days⁵
- 40,000 renewal bonus points each year when you renew your card!

EARN FASTER



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Let's Talk Credit

(I'm not a financial expert)








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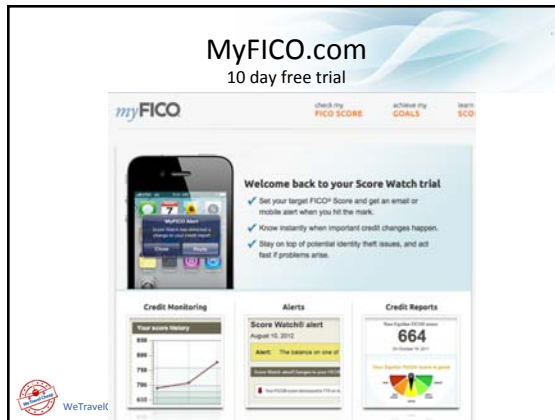
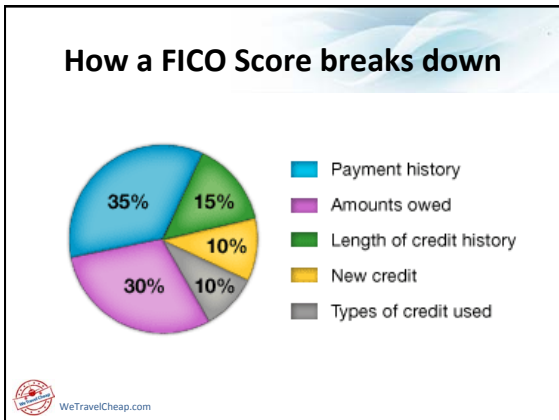
How much will credit inquiries affect my score?

In general, credit inquiries have a small impact on one's FICO score. For most people, one additional credit inquiry will take less than five points off their FICO score.

- Source: MyFico.com



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- ### Credit Card Tips
- Check your credit report
 - Pay your bills on time
 - **Pay off your balance in full each month**
 - Pay off debt rather than moving it around
 - Space out credit card applications (3-4 year)
 - Don't open credit cards if you're buying or refinancing a home soon
- WeTravelCheap.com

Credit Card Churning

2012

January	February	March	April
5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31
DeLa AMEX	Delta AMEX	SWA Visa	SWA Visa
May	June	July	August
5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31
SWA Visa	AA Visa	AA Visa	AA AMEX
September	October	November	December
5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 1 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31
AA AMEX	Delta AMEX	Delta AMEX	Delta AMEX



Travel Cost Comparison

Driving

Miles R/T (SLC to Anaheim)	Gas Per Gallon	Gas Mileage	Total Price for Gas	Hours w/ Kids in Car
1,400	3.52	22	\$224	22 hours

Flying

Miles R/T (SLC to Anaheim)	Gas Per Gallon	Airline Points	Total Price for Airfare	Hours w/ Kids in Car
1,400	0	10,000	\$10	0


Hotel Cost Comparison

Driving

Nights at Disneyland	Nights for Travel	Price per Night	Total Price
5	2	\$130	\$910


Flying


Nights at Disneyland	Hotel Points Used	Price per Night	Total Price
5	40,000	\$0	\$0

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Condoation

Staying at a condo resort at a deep discount



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ResortCerts.com (book 12 months out)

Give the gift of travel!



 WeTravelCheap.com

7 Night Resort Certificates \$259 until Sunday at www.WeTravelCheap.com



 WeTravelCheap.com

Park City, Utah

WOULD YOU LIKE TO UPGRADE?



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Orlando, Florida 21 resorts available in June 2014

Give the gift of travel!



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Cancun

ResortCert Benefits

- \$259 is for the entire week per unit, not per person!
- 7 nights at one of 6,000 resorts worldwide!
- You have 1 year to book and another year to travel.
- You can see availability up to 340 days in advance.
- You can [preview resorts here](#) before you buy the resort voucher.
- NO presentation is required!
- Leftover RCI Inventory

\$99 – 4 days/3 nights – Park City

1. Call 888-598-6222 ext. 2 for Vickie
2. Reference ID 3166014003
3. Good for 1 year
4. Requires a 90 min. presentation
5. Studio Suite for 4 guests
6. \$19 in tax
7. Use for up to 1 year (if you ask)
8. 14 days to cancel after you order
9. Change reservations up to 72 hours prior to check-in
10. Income of \$50,000

Also Available in : Orlando, FL; Miami, FL; River Ranch, FL; Gatlinburg, TN; Williamsburg, VA; Las Vegas, NV; Branson, MO.


www.endlessvacationrentals.com

Orlando on eBay - \$129 2 nights with 2 Disney tickets

WTC – Deal Finder

Where do you want to go?

- Next 6 months
- This year
- Next year
- In the next 5 years

Value Based Travel




More Fun! = Less Mon!

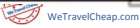


Shoulder Season




AA Off Peak Dates

Destination	Off Peak Period	1-Way Off Peak Award (Miles Required in Coach)	1-Way MileSAVER Award (Miles Required in Coach)	1-Way Off Peak Savings (Coach)
Hawaii	January 12 to March 8 & August 22 to December 15	17,500	22,500	5,000
Caribbean and Mexico	September 7 to November 14	12,500	17,500	5,000
Central America, Colombia, Ecuador, Peru, and Venezuela	January 16 to June 14 & September 7 to November 14	15,000	17,500	2,500
Argentina, Bolivia, Brazil, Chile, and Uruguay	March 1 to May 31 & August 16 to November 30	20,000	30,000	10,000
Europe	October 15 to May 15	20,000	30,000	10,000
Japan	October 1 to April 30	25,000	32,500	7,500



Thank You!

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